

U.S. Small Business Administration 540 Niagara Street 130 S. Elmwood Avenue Buffalo, New York 14202

Phone: (716) 551-4301

January 27, 2011

Joan Yang President Rand & Jones Enterprises Co. 18 Tracey Street Buffalo, NY 14201

Dear Joan;

On behalf of the U.S. Small Business Administration's Buffalo District Office, I would like to thank you for taking part in our annual Straight Talk conference, held on January 22. This conference has been in existence for 15 years and because of dedicated small business owners such as yourself that it still continues to be such a success.

Your presentation on "We Did It! You Can Too!" was one of the most popular seminars of the day. SBA staff and attendees are still talking about it. It was an honor for the Western New York community to be able to hear your inspiration, survival tips, and the ups and downs of your business success.

Again, thank you very much for your support!

Sincerely,

