

Graduate Firm of the Year



Joan Yang

President

Rand & Jones Enterprises Company, Inc.
Buffalo, New York

As CEO, Joan Yang built R&J into a \$15 million company over 20 years with sophisticated infrastructure, and tight management and accounting systems.

Joan oversees all aspects of the operation including development of business strategy for controlled growth, marketing, staffing, project management and successful execution and completion of all construction projects. Rand & Jones Enterprises Company, Inc. (R&J) is a full service general construction firm as well as a building materials supplier.

Founded by Joan Yang in 1985, R&J has since completed more than \$70 million of construction projects. R&J's expertise covers general construction of all kinds, construction management and design-build projects. R&J is also engaged in Real Estate Acquisition & Development to build up a real estate portfolio.

The company supplies a wide range of building materials including plumbing and heating materials and equipment, electrical supplies, roofing materials and Division 10 specialty building materials.

R&J is a HUBZone-certified, woman-owned, small disadvantaged business (SDB), and is the contractor of choice for many local and federal agencies.